

The Home Selling Timeline

Selling your home is a breeze when you follow these simple steps. This process can take 6 – 16 weeks, being prepared puts you in the best position to move fast!

1

Choose Your Solicitor Early

Before you even accept an offer on your house, pick your Solicitor. Doing this early can help avoid delays later. Convi has got you covered; we'll make sure you get the best Solicitor that offers the best value!

2

Fill Out Forms

Your Solicitor will give you some forms about your house (covering everything from disputes to what's included in the sale). It's important to be honest and thorough when completing these.

3

Prepare the Draft Contract

Using the information from your forms, your Solicitor will draft a contract for the sale. This will go back and forth between you and the buyer to agree on details like the completion date and what's included in the sale.

4

Sort Out Your Mortgage

Before you can finalise the sale, you'll need to pay off any remaining mortgage. Contact your mortgage provider to find out the exact amount.

5

Exchange Contracts

This is when the sale becomes legally binding. You and the buyer will agree on a date to swap contracts. Once done, neither of you can back out without serious financial consequences!

6

Prepare for Moving

After exchanging contracts, you'll receive the buyer's deposit. Now is a good time to finalise your moving plans. Moving out a few days before completion can ease stress.

7

Completion Day

The big day when you officially sell your house! You'll hand over the keys (usually through the Estate Agent) and receive the rest of the payment. Your Solicitor will handle paying off your mortgage with these funds.

8

After Selling

Pay your Solicitor and Estate Agent. Then, celebrate—you've successfully sold your house!

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— The Home Selling Timeline —

Conveyancing process timeline for sellers

The conveyancing process when you are selling starts when you accept an offer on your home – and lasts until completion day when keys for the property are exchanged. **The conveyancing process takes anywhere from 6 – 16 weeks.**

Conveyancing Process Step	Approx Time
Pre contract work: appoint Solicitor, draft contract	1 week
Time for buyer to arrange mortgage	4 weeks
Draft contract: buyer to review survey report, local searches and answer outstanding questions	2-10 weeks
Time between exchange and completion	1 week
Total time from an offer being accepted to completion	6 - 16 weeks

If you have any questions left unanswered, please speak to one of the friendly team at Convi who would be happy to help.

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